

RealEstate Business Intelligence, LLC.
Real Estate Trend Indicator - Lower Price Segment Format



Saint Marys County, MD
 From: 09/01/2010 to 09/30/2010

Statistics generated on: 10/06/2010

Price Class	Residential Unit Sales Number of Bedrooms				Active Listings		Time on Market	
	2 Or Less	3	4 or More	Condo Coop and Ground Rent	Residential	Condo Coop and Ground Rent	of Units Sold (No. of Units)	
Under \$30,000	0	1	0	0	0	1	1 -30 Days	32
\$30,000-\$39,000	0	0	0	0	0	1	31-60 Days	11
\$40,000-\$49,999	0	0	0	1	1	1	61 - 90 Days	11
\$50,000-\$59,999	0	0	0	0	3	0	91-120 Days	7
\$60,000-\$69,999	0	1	0	0	4	1	Over 120 Days	24
\$70,000-\$79,999	0	0	0	0	8	0	Total	85
\$80,000-\$89,999	1	0	0	0	6	0	Type of Financing of Units Sold (No. of Units)	
\$90,000-\$99,999	0	1	0	0	4	1	Conventional	30
\$100,000-\$119,999	1	1	0	0	18	0	FHA	15
\$120,000-\$139,999	1	2	0	0	25	1	VA	22
\$140,000-\$159,999	1	0	0	2	17	6	Assumption	3
\$160,000-\$179,999	0	0	0	1	33	8	Cash	12
\$180,000-\$199,999	1	2	0	0	49	3	Owner Finance	0
\$200,000-\$249,999	0	12	5	0	114	2	All Other	3
\$250,000-\$299,999	0	10	10	0	140	0	Unreported	0
\$300,000-\$399,999	1	2	12	1	167	0	Total	85
\$400,000-\$499,999	1	1	9	0	73	0		
Over \$500,000	0	0	4	0	97	0		
Totals	7	33	40	5	759	25		
Grand Totals	85				784			

	2010	2009	% Change	Total Number of NEW listings taken for the month: 130
Total Sold Dollar Volume:	\$ 24,696,738	\$ 22,767,584	8.47 %	Total Number of Properties marked Contract for the month: 60
Average Sold Price:	\$ 290,550	\$ 281,081	3.37 %	Total Number of Properties marked Contingent for the month: 33
Median Sold Price:	\$ 266,000	\$ 259,900	2.35 %	Total Number of NEW pendings (CONTRACTS + CONTINGENTS): 93
Total Units Sold:	85	81	4.94 %	
Average Days on Market:	111	86	29.07 %	
Average List Price for Solds:	\$ 316,199	\$ 294,733	7.28 %	
Avg Sale Price as a percentage of Avg List Price:	91.89 %	95.37 %		

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