

RealEstate Business Intelligence, LLC.
Real Estate Trend Indicator - Higher Price Segment Format



Saint Marys County, MD
 From: 09/01/2010 to 09/30/2010

Statistics generated on: 10/06/2010

Price Class	Residential Unit Sales Number of Bedrooms					Active Listings			Time on Market	
	2 Or Less	3	4 or More	Condo Coop	Ground Rent	Residential	Condo Coop	Ground Rent	of Units Sold (No. of Units)	
Under \$100,000	1	3	0	1	0	26	1	4	1 -30 Days	32
\$100,000 - 149,999	3	3	0	2	0	49	6	0	31-60 Days	11
\$150,000 - 199,999	1	2	0	1	0	93	12	0	61 - 90 Days	11
\$200,000 - 249,999	0	12	5	0	0	114	2	0	91-120 Days	7
\$250,000 - 299,999	0	10	10	0	0	140	0	0	Over 120 Days	24
\$300,000 - 349,999	0	1	5	0	0	89	0	0	Total	85
\$350,000 - 399,999	1	1	7	1	0	78	0	0	Type of Financing of Units Sold (No. of Units)	
\$400,000 - 449,999	1	0	8	0	0	41	0	0	Conventional	30
\$450,000 - 499,999	0	1	1	0	0	32	0	0	FHA	15
\$500,000 - 599,999	0	0	2	0	0	48	0	0	VA	22
\$600,000 - 699,999	0	0	1	0	0	12	0	0	Assumption	3
\$700,000 - 799,999	0	0	0	0	0	8	0	0	Cash	12
\$800,000 - 899,999	0	0	0	0	0	8	0	0	Owner Finance	0
\$900,000 - 999,999	0	0	0	0	0	6	0	0	All Other	3
\$1,000,000 - 2,499,999	0	0	1	0	0	11	0	0	Unreported	0
\$2,500,000 - 4,999,999	0	0	0	0	0	4	0	0	Total	85
\$5,000,000 & Over	0	0	0	0	0	0	0	0		
Totals	7	33	40	5	0	759	21	4		
Grand Totals	85					784				

	<u>2010</u>	<u>2009</u>	<u>% Change</u>	
Total Sold Dollar Volume:	\$ 24,696,738	\$ 22,767,584	8.47 %	Total Number of NEW listings taken for the month: 130
Average Sold Price:	\$ 290,550	\$ 281,081	3.37 %	Total Number of Properties marked Contract for the month: 60
Median Sold Price:	\$ 266,000	\$ 259,900	2.35 %	Total Number of Properties marked Contingent for the month: 33
Total Units Sold:	85	81	4.94 %	Total Number of NEW pendings
Average Days on Market:	111	86	29.07 %	(CONTRACTS + 93 CONTINGENTS):
Average List Price for Solds:	\$ 316,199	\$ 294,733	7.28 %	
Avg Sale Price as a percentage of Avg List Price:	91.89 %	95.37 %		

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