

Sold Summary

	Apr-2011	Apr-2010	% Change
Sold Dollar Volume	\$21,658,214	\$23,756,225	-8.83%
Avg Sold Price	\$274,155	\$282,812	-3.06%
Median Sold Price	\$250,000	\$249,250	0.30%
Units Sold	79	84	-5.95%
Avg Days on Market	175	159	10.06%
Avg List Price for Solds	\$283,688	\$290,227	-2.25%
Avg SP to OLP Ratio	89.6%	92.3%	-2.95%
Ratio of Avg SP to Avg OLP	89.2%	92.1%	-3.13%
Attached Avg Sold Price	\$297,805	\$360,414	-17.37%
Detached Avg Sold Price	\$270,329	\$275,757	-1.97%
Attached Units Sold	11	7	57.14%
Detached Units Sold	68	77	-11.69%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Apr-2011	Apr-2010	% Change
Active Listings	813	908	-10.46%
New Listings	169	221	-23.53%
New Under Contracts	68	90	-24.44%
New Contingents	51	37	37.84%
New Pending	119	127	-6.30%
Total Pending	220	253	-13.04%

Financing (Sold)

Assumption	0
Cash	10
Conventional	27
FHA	16
Other	6
Owner	0
VA	20

Days on Market (Sold)

0	4
1 to 10	7
11 to 20	4
21 to 30	3
31 to 60	9
61 to 90	6
91 to 120	10
121 to 180	12
181 to 360	17
361 to 720	5
721+	2

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	1	0	0
\$50K to \$99,999	0	0	3	0	0	0	0	7	1	0
\$100K to \$149,999	3	0	5	0	3	0	0	36	2	0
\$150K to \$199,999	1	0	6	0	3	0	0	60	6	0
\$200K to \$299,999	0	1	15	4	6	0	0	167	19	17
\$300K to \$399,999	0	0	4	4	5	0	2	186	11	6
\$400K to \$499,999	0	0	3	0	5	0	0	139	2	1
\$500K to \$599,999	0	0	1	0	2	0	0	71	2	0
\$600K to \$799,999	0	0	1	0	2	0	0	44	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	13	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	19	0	1
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	4	1	38	8	26	0	2	745	43	25
Avg Sold Price	\$147,225	\$215,000	\$240,011	\$287,044	\$333,579	\$0	\$382,250			
Prev Year - Avg Sold Price	\$184,372	\$0	\$249,712	\$276,225	\$328,305	\$670,000	\$374,000			
Avg Sold % Change	-20.15%	0.00%	-3.88%	3.92%	1.61%	0.00%	2.21%			
Prev Year - # of Solds	9	0	35	4	33	1	2			

Active Detail