

Sold Summary

	Aug-2011	Aug-2010	% Change
Sold Dollar Volume	\$32,701,039	\$26,253,205	24.56%
Avg Sold Price	\$327,010	\$324,114	0.89%
Median Sold Price	\$292,500	\$310,000	-5.65%
Units Sold	100	81	23.46%
Avg Days on Market	105	156	-32.69%
Avg List Price for Solds	\$338,598	\$332,474	1.84%
Avg SP to OLP Ratio	92.3%	90.9%	1.47%
Ratio of Avg SP to Avg OLP	93.2%	90.2%	3.26%
Attached Avg Sold Price	\$236,436	\$304,180	-22.27%
Detached Avg Sold Price	\$335,968	\$326,921	2.77%
Attached Units Sold	9	10	-10.00%
Detached Units Sold	91	71	28.17%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Aug-2011	Aug-2010	% Change
Active Listings	776	944	-17.80%
New Listings	117	194	-39.69%
New Under Contracts	48	77	-37.66%
New Contingents	35	13	169.23%
New Pendings	83	90	-7.78%
All Pendings	181	171	5.85%

Financing (Sold)

Assumption	0
Cash	10
Conventional	40
FHA	16
Other	11
Owner	0
VA	23

Days on Market (Sold)

0	3
1 to 10	10
11 to 20	5
21 to 30	8
31 to 60	17
61 to 90	19
91 to 120	8
121 to 180	10
181 to 360	16
361 to 720	4
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	2	0	0	0	0	1	0	0
\$50K to \$99,999	1	0	1	0	0	0	0	14	0	0
\$100K to \$149,999	0	0	4	0	1	0	0	27	2	0
\$150K to \$199,999	3	0	7	0	0	1	0	66	7	0
\$200K to \$299,999	2	2	12	3	11	1	1	181	22	19
\$300K to \$399,999	0	0	4	1	16	0	0	175	8	4
\$400K to \$499,999	1	0	1	0	8	0	0	109	0	2
\$500K to \$599,999	0	0	1	0	8	0	0	68	1	0
\$600K to \$799,999	0	0	2	0	5	0	0	39	1	0
\$800K to \$999,999	0	0	0	0	1	0	0	10	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	18	0	1
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	7	2	34	4	50	2	1	709	41	26
Avg Sold Price	\$208,143	\$240,750	\$249,156	\$256,407	\$412,896	\$197,000	\$226,800			
Prev Year - Avg Sold Price	\$209,000	\$0	\$250,621	\$274,667	\$391,661	\$0	\$316,829			
Avg Sold % Change	-0.41%	0.00%	-0.58%	-6.65%	5.42%	0.00%	-28.42%			
Prev Year - # of Solds	2	0	30	3	39	0	7			

Active Detail