

**Sold Summary**

	Jun-2011	Jun-2010	% Change
Sold Dollar Volume	\$31,380,140	\$34,158,329	-8.13%
Avg Sold Price	\$310,694	\$302,286	2.78%
Median Sold Price	\$299,000	\$295,000	1.36%
Units Sold	101	113	-10.62%
Avg Days on Market	159	134	18.66%
Avg List Price for Solds	\$324,609	\$308,315	5.28%
Avg SP to OLP Ratio	88.6%	93.8%	-5.61%
Ratio of Avg SP to Avg OLP	88.8%	93.5%	-5.06%
Attached Avg Sold Price	\$212,027	\$296,383	-28.46%
Detached Avg Sold Price	\$315,833	\$303,121	4.19%
Attached Units Sold	5	14	-64.29%
Detached Units Sold	96	99	-3.03%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Inventory**

	Jun-2011	Jun-2010	% Change
Active Listings	817	983	-16.89%
New Listings	165	188	-12.23%
New Under Contracts	68	58	17.24%
New Contingents	51	15	240.00%
New Pending	119	73	63.01%
Total Pending	227	164	38.41%

**Financing (Sold)**

Assumption	0
Cash	14
Conventional	28
FHA	19
Other	12
Owner	0
VA	28

**Days on Market (Sold)**

0	5
1 to 10	4
11 to 20	10
21 to 30	1
31 to 60	12
61 to 90	16
91 to 120	11
121 to 180	8
181 to 360	25
361 to 720	7
721+	2

**Sold Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	1	0	1	0	0	1	0	0
\$50K to \$99,999	0	0	3	1	0	0	0	9	0	0
\$100K to \$149,999	3	0	9	0	1	0	0	37	0	0
\$150K to \$199,999	2	0	5	1	1	0	0	64	4	0
\$200K to \$299,999	1	0	12	1	8	0	1	177	23	18
\$300K to \$399,999	1	0	5	1	10	0	0	187	7	5
\$400K to \$499,999	0	0	2	0	19	0	0	131	2	2
\$500K to \$599,999	0	0	1	0	7	0	0	64	2	0
\$600K to \$799,999	0	0	1	0	3	0	0	44	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	18	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	19	0	1
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>7</b>	<b>0</b>	<b>39</b>	<b>4</b>	<b>50</b>	<b>0</b>	<b>1</b>	<b>753</b>	<b>38</b>	<b>26</b>
Avg Sold Price	\$189,757	\$0	\$225,501	\$196,284	\$403,944	\$0	\$275,000			
Prev Year - Avg Sold Price	\$211,789	\$290,000	\$245,122	\$298,536	\$368,426	\$289,000	\$292,500			
Avg Sold % Change	-10.40%	0.00%	-8.00%	-34.25%	9.64%	0.00%	-5.98%			
Prev Year - # of Solds	9	1	41	10	49	1	2			

**Active Detail**