

**Sold Summary**

	May-2011	May-2010	% Change
Sold Dollar Volume	\$20,707,813	\$35,948,189	-42.40%
Avg Sold Price	\$287,609	\$339,134	-15.19%
Median Sold Price	\$268,250	\$311,774	-13.96%
Units Sold	72	106	-32.08%
Avg Days on Market	161	112	43.75%
Avg List Price for Solds	\$297,545	\$347,169	-14.29%
Avg SP to OLP Ratio	90.4%	93.6%	-3.42%
Ratio of Avg SP to Avg OLP	91.5%	93.4%	-2.12%
Attached Avg Sold Price	\$247,671	\$285,166	-13.15%
Detached Avg Sold Price	\$293,314	\$350,920	-16.42%
Attached Units Sold	9	19	-52.63%
Detached Units Sold	63	87	-27.59%

**Notes:**

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Inventory**

	May-2011	May-2010	% Change
Active Listings	844	957	-11.81%
New Listings	184	189	-2.65%
New Under Contracts	65	47	38.30%
New Contingents	45	14	221.43%
New Pendings	110	61	80.33%
All Pendings	237	205	15.61%

**Financing (Sold)**

Assumption	0
Cash	9
Conventional	22
FHA	17
Other	9
Owner	0
VA	15

**Days on Market (Sold)**

0	0
1 to 10	4
11 to 20	8
21 to 30	5
31 to 60	9
61 to 90	7
91 to 120	6
121 to 180	7
181 to 360	20
361 to 720	5
721+	1

**Sold Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	1	0	0	0	0	0	0	0
\$50K to \$99,999	1	0	0	0	0	0	0	10	0	0
\$100K to \$149,999	2	0	4	0	0	0	1	36	0	0
\$150K to \$199,999	1	1	5	0	3	0	0	66	6	0
\$200K to \$299,999	1	0	10	5	6	0	0	178	20	16
\$300K to \$399,999	0	0	6	2	7	0	0	192	11	6
\$400K to \$499,999	0	0	0	0	11	0	0	135	2	1
\$500K to \$599,999	0	0	0	0	3	0	0	72	2	0
\$600K to \$799,999	0	0	0	0	2	0	0	50	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	16	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	22	0	1
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>5</b>	<b>1</b>	<b>26</b>	<b>7</b>	<b>32</b>	<b>0</b>	<b>1</b>	<b>779</b>	<b>41</b>	<b>24</b>
Avg Sold Price	\$130,120	\$175,000	\$222,508	\$273,792	\$376,343	\$0	\$137,500			
Prev Year - Avg Sold Price	\$147,850	\$232,500	\$253,873	\$291,135	\$421,178	\$0	\$295,000			
Avg Sold % Change	-11.99%	-24.73%	-12.35%	-5.96%	-10.65%	0.00%	-53.39%			
Prev Year - # of Solds	4	2	30	16	53	0	1			

**Active Detail**