

Sold Summary

	Nov 2011	Nov 2010	% Change
Sold Dollar Volume	\$21,654,663	\$22,083,415	-1.94%
Avg Sold Price	\$338,354	\$298,425	13.38%
Median Sold Price	\$298,450	\$263,000	13.48%
Units Sold	64	74	-13.51%
Avg Days on Market	96	140	-31.43%
Avg List Price for Solds	\$344,934	\$305,025	13.08%
Avg SP to OLP Ratio	94.1%	91.6%	2.73%
Ratio of Avg SP to Avg OLP	94.3%	92.3%	2.20%
Attached Avg Sold Price	\$275,200	\$307,288	-10.44%
Detached Avg Sold Price	\$342,564	\$297,642	15.09%
Attached Units Sold	4	6	-33.33%
Detached Units Sold	60	68	-11.76%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Nov 2011	Nov 2010	% Change
Active Listings	633	852	-25.70%
New Listings	79	126	-37.30%
New Under Contracts	42	53	-20.75%
New Contingents	23	21	9.52%
New Pendings	65	74	-12.16%
All Pendings	152	154	-1.30%

Financing (Sold)

Assumption	0
Cash	5
Conventional	15
FHA	20
Other	6
Owner	2
VA	16

Days on Market (Sold)

0	10
1 to 10	2
11 to 20	2
21 to 30	2
31 to 60	14
61 to 90	6
91 to 120	7
121 to 180	10
181 to 360	10
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	1	0	0	0	0	0	0	1	1	0
\$50K to \$99,999	0	0	0	0	0	0	0	6	0	0
\$100K to \$149,999	0	0	2	0	2	0	0	26	0	0
\$150K to \$199,999	0	0	3	0	1	0	0	49	5	0
\$200K to \$299,999	0	0	11	2	10	1	0	144	25	16
\$300K to \$399,999	1	0	3	0	8	0	1	127	7	6
\$400K to \$499,999	0	0	1	0	7	0	0	105	2	1
\$500K to \$599,999	0	0	0	0	6	0	0	54	0	0
\$600K to \$799,999	0	0	0	0	2	0	0	28	1	0
\$800K to \$999,999	0	0	0	0	2	0	0	12	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	16	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	1	0	0
Total	2	0	20	2	38	1	1	569	41	23
Avg Sold Price	\$186,238	\$0	\$246,329	\$256,400	\$401,442	\$200,000	\$388,000			
Prev Year - Avg Sold Price	\$212,833	\$0	\$245,207	\$324,546	\$346,825	\$221,000	\$0			
Avg Sold % Change	-12.50%	0.00%	0.46%	-21.00%	15.75%	-9.50%	0.00%			
Prev Year - # of Solds	6	0	25	5	37	1	0			

Active Detail