

Sold Summary

	Oct-2011	Oct-2010	% Change
Sold Dollar Volume	\$16,300,893	\$15,633,935	4.27%
Avg Sold Price	\$291,087	\$289,517	0.54%
Median Sold Price	\$255,000	\$249,950	2.02%
Units Sold	56	54	3.70%
Avg Days on Market	114	121	-5.79%
Avg List Price for Solds	\$296,448	\$295,955	0.17%
Avg SP to OLP Ratio	92.3%	91.3%	1.15%
Ratio of Avg SP to Avg OLP	92.6%	92.5%	0.12%
Attached Avg Sold Price	\$266,667	\$315,279	-15.42%
Detached Avg Sold Price	\$291,992	\$286,889	1.78%
Attached Units Sold	2	5	-60.00%
Detached Units Sold	54	49	10.20%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Oct-2011	Oct-2010	% Change
Active Listings	685	896	-23.55%
New Listings	121	161	-24.84%
New Under Contracts	47	43	9.30%
New Contingents	31	18	72.22%
New Pendings	78	61	27.87%
Total Pendings	156	165	-5.45%

Financing (Sold)

Assumption	0
Cash	11
Conventional	21
FHA	7
Other	5
Owner	0
VA	12

Days on Market (Sold)

0	4
1 to 10	3
11 to 20	7
21 to 30	2
31 to 60	9
61 to 90	9
91 to 120	10
121 to 180	3
181 to 360	4
361 to 720	4
721+	1

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	1	0	0	0	0	0	0	1	0	0
\$50K to \$99,999	1	0	1	0	0	0	0	8	0	0
\$100K to \$149,999	2	0	5	0	0	0	0	30	3	0
\$150K to \$199,999	0	0	5	0	3	0	0	48	8	0
\$200K to \$299,999	1	1	6	0	6	0	0	151	27	17
\$300K to \$399,999	0	0	2	1	6	0	0	148	8	6
\$400K to \$499,999	1	0	0	0	10	0	0	108	2	1
\$500K to \$599,999	0	0	0	0	1	0	0	60	0	0
\$600K to \$799,999	0	0	2	0	0	0	0	29	1	0
\$800K to \$999,999	0	0	0	0	1	0	0	13	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	15	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	1	0	0
Total	6	1	21	1	27	0	0	612	49	24
Avg Sold Price	\$176,933	\$215,000	\$228,655	\$318,334	\$366,822	\$0	\$0			
Prev Year - Avg Sold Price	\$135,200	\$180,000	\$219,178	\$349,099	\$406,063	\$0	\$0			
Avg Sold % Change	30.87%	19.44%	4.32%	-8.81%	-9.66%	0.00%	0.00%			
Prev Year - # of Solds	5	1	24	4	20	0	0			

Active Detail