

Sold Summary

	Sep-2011	Sep-2010	% Change
Sold Dollar Volume	\$25,532,155	\$28,120,015	-9.20%
Avg Sold Price	\$307,616	\$326,977	-5.92%
Median Sold Price	\$285,000	\$308,700	-7.68%
Units Sold	83	86	-3.49%
Avg Days on Market	124	180	-31.11%
Avg List Price for Solds	\$312,224	\$336,553	-7.23%
Avg SP to OLP Ratio	93.0%	90.1%	3.18%
Ratio of Avg SP to Avg OLP	93.7%	89.3%	4.86%
Attached Avg Sold Price	\$307,883	\$309,346	-0.47%
Detached Avg Sold Price	\$307,596	\$329,038	-6.52%
Attached Units Sold	6	9	-33.33%
Detached Units Sold	77	77	0.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Sep-2011	Sep-2010	% Change
Active Listings	723	911	-20.64%
New Listings	97	160	-39.38%
New Under Contracts	49	69	-28.99%
New Contingents	17	17	0.00%
New Pending	66	86	-23.26%
Total Pending	153	176	-13.07%

Financing (Sold)

Assumption	0
Cash	5
Conventional	31
FHA	15
Other	13
Owner	0
VA	19

Days on Market (Sold)

0	4
1 to 10	4
11 to 20	3
21 to 30	7
31 to 60	19
61 to 90	10
91 to 120	7
121 to 180	10
181 to 360	13
361 to 720	6
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	1	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	10	0	0
\$100K to \$149,999	2	0	3	0	2	0	0	29	2	0
\$150K to \$199,999	0	0	6	0	3	0	0	58	7	0
\$200K to \$299,999	2	1	19	2	4	0	1	167	31	17
\$300K to \$399,999	0	0	6	0	9	0	1	145	7	4
\$400K to \$499,999	0	0	0	0	13	0	0	110	1	2
\$500K to \$599,999	0	0	0	1	5	0	0	66	2	0
\$600K to \$799,999	0	0	0	0	1	0	0	36	1	0
\$800K to \$999,999	0	0	1	0	0	0	0	10	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	15	0	1
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	1	0	0
Total	5	1	35	3	37	0	2	648	51	24
Avg Sold Price	\$168,600	\$207,300	\$253,181	\$345,667	\$377,852	\$0	\$301,500			
Prev Year - Avg Sold Price	\$239,433	\$182,000	\$263,016	\$305,554	\$384,531	\$374,950	\$315,000			
Avg Sold % Change	-29.58%	13.90%	-3.74%	13.13%	-1.74%	0.00%	-4.29%			
Prev Year - # of Solds	6	1	28	4	43	2	2			

Active Detail