

**Sold Summary**

	Apr-2011	Apr-2010	% Change
Sold Dollar Volume	\$26,294,213	\$42,818,804	-38.59%
Avg Sold Price	\$213,774	\$259,508	-17.62%
Median Sold Price	\$219,900	\$255,000	-13.76%
Units Sold	123	165	-25.45%
Avg Days on Market	141	124	13.71%
Avg List Price for Solds	\$219,335	\$261,993	-16.28%
Avg SP to OLP Ratio	87.9%	94.4%	-6.82%
Ratio of Avg SP to Avg OLP	89.4%	93.8%	-4.69%
Attached Avg Sold Price	\$130,135	\$183,888	-29.23%
Detached Avg Sold Price	\$239,578	\$286,161	-16.28%
Attached Units Sold	29	43	-32.56%
Detached Units Sold	94	122	-22.95%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Inventory**

	Apr-2011	Apr-2010	% Change
Active Listings	977	1,017	-3.93%
New Listings	285	323	-11.76%
New Under Contracts	133	150	-11.33%
New Contingents	88	51	72.55%
New Pending	221	201	9.95%
Total Pending	434	447	-2.91%

**Financing (Sold)**

Assumption	0
Cash	25
Conventional	17
FHA	47
Other	6
Owner	0
VA	28

**Days on Market (Sold)**

0	2
1 to 10	14
11 to 20	8
21 to 30	4
31 to 60	19
61 to 90	10
91 to 120	12
121 to 180	21
181 to 360	27
361 to 720	4
721+	2

**Sold Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	1	0	0	0	0	0	1	3	0	0
\$50K to \$99,999	0	1	1	8	1	2	1	14	27	13
\$100K to \$149,999	0	0	8	6	5	0	0	57	47	8
\$150K to \$199,999	1	0	8	3	9	0	0	83	54	10
\$200K to \$299,999	0	0	14	5	26	0	2	262	37	6
\$300K to \$399,999	0	0	2	0	13	0	0	195	6	4
\$400K to \$499,999	0	0	0	0	4	0	0	75	0	0
\$500K to \$599,999	0	0	0	0	1	0	0	26	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	27	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	14	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	7	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>2</b>	<b>1</b>	<b>33</b>	<b>22</b>	<b>59</b>	<b>2</b>	<b>4</b>	<b>765</b>	<b>171</b>	<b>41</b>
Avg Sold Price	\$108,000	\$65,000	\$199,415	\$136,828	\$266,501	\$59,250	\$145,053			
Prev Year - Avg Sold Price	\$168,248	\$152,500	\$247,975	\$187,510	\$307,232	\$184,491	\$135,000			
Avg Sold % Change	-35.81%	-57.38%	-19.58%	-27.03%	-13.26%	-67.88%	7.45%			
Prev Year - # of Solds	4	2	34	29	84	11	1			

**Active Detail**