

### Sold Summary

	Aug-2011	Aug-2010	% Change
Sold Dollar Volume	\$31,420,829	\$30,103,026	4.38%
Avg Sold Price	\$227,687	\$257,291	-11.51%
Median Sold Price	\$215,000	\$244,500	-12.07%
Units Sold	138	117	17.95%
Avg Days on Market	106	101	4.95%
Avg List Price for Solds	\$231,584	\$263,292	-12.04%
Avg SP to OLP Ratio	90.9%	90.9%	-0.01%
Ratio of Avg SP to Avg OLP	91.0%	91.1%	-0.07%
Attached Avg Sold Price	\$151,566	\$194,567	-22.10%
Detached Avg Sold Price	\$253,554	\$276,108	-8.17%
Attached Units Sold	35	27	29.63%
Detached Units Sold	103	90	14.44%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

### Inventory

	Aug-2011	Aug-2010	% Change
Active Listings	884	1,189	-25.65%
New Listings	205	284	-27.82%
New Under Contracts	95	95	0.00%
New Contingents	81	26	211.54%
New Pendings	176	121	45.45%
All Pendings	400	333	20.12%

### Financing (Sold)

Assumption	0
Cash	21
Conventional	28
FHA	52
Other	2
Owner	1
VA	34

### Days on Market (Sold)

0	3
1 to 10	16
11 to 20	12
21 to 30	11
31 to 60	26
61 to 90	14
91 to 120	15
121 to 180	15
181 to 360	21
361 to 720	4
721+	1

### Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	1	2	1	3
\$50K to \$99,999	3	0	3	4	1	0	0	16	19	16
\$100K to \$149,999	2	1	7	10	3	2	0	40	25	6
\$150K to \$199,999	0	1	12	6	5	3	0	86	45	5
\$200K to \$299,999	0	0	10	6	21	1	0	252	26	3
\$300K to \$399,999	0	0	1	0	28	0	0	192	3	3
\$400K to \$499,999	0	0	1	0	3	0	0	81	0	0
\$500K to \$599,999	0	0	0	0	3	0	0	17	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	30	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	6	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	5	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>5</b>	<b>2</b>	<b>34</b>	<b>26</b>	<b>64</b>	<b>6</b>	<b>1</b>	<b>729</b>	<b>119</b>	<b>36</b>
Avg Sold Price	\$97,580	\$155,000	\$188,660	\$150,670	\$300,214	\$173,317	\$37,500			
Prev Year - Avg Sold Price	\$168,750	\$231,000	\$217,857	\$190,491	\$310,044	\$204,000	\$179,000			
Avg Sold % Change	-42.17%	-32.90%	-13.40%	-20.90%	-3.17%	-15.04%	-79.05%			
Prev Year - # of Solds	4	2	27	21	59	3	1			

### Active Detail