

Sold Summary

	Jan-2011	Jan-2010	% Change
Sold Dollar Volume	\$20,151,564	\$19,492,566	3.38%
Avg Sold Price	\$231,627	\$259,901	-10.88%
Median Sold Price	\$229,900	\$259,900	-11.54%
Units Sold	87	75	16.00%
Avg Days on Market	135	105	28.57%
Avg List Price for Solds	\$241,445	\$262,765	-8.11%
Avg Sold Price to List Price Ratio	87.5%	96.6%	-9.44%
Ratio of Avg Sold Price to Avg List Price	86.4%	95.6%	-9.59%
Attached Avg Sold Price	\$123,623	\$194,771	-36.53%
Detached Avg Sold Price	\$252,340	\$274,849	-8.19%
Attached Units Sold	14	14	0.00%
Detached Units Sold	73	61	19.67%

Inventory

	Jan-2011	Jan-2010	% Change
Active Listings	1,006	1,036	-2.90%
New Listings	224	257	-12.84%
New Under Contracts	104	76	36.84%
New Contingents	53	23	130.43%
New Pending	146	99	47.47%
Total Pending	304	269	13.01%

Financing (Sold)

Assumption	0
Cash	15
Conventional	13
FHA	33
Other	3
Owner	0
VA	23

Days on Market (Sold)

0	0
1 to 10	9
11 to 20	10
21 to 30	6
31 to 60	13
61 to 90	14
91 to 120	9
121 to 180	12
181 to 360	9
361 to 720	3
721+	2

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	All	Detached	Attached/TH	All
< \$50,000	0	0	0	0	0	0	0	2	1	1
\$50K to \$99,999	1	1	0	3	0	1	0	15	34	14
\$100K to \$149,999	0	0	5	4	3	0	0	54	54	8
\$150K to \$199,999	1	0	8	3	1	1	0	110	56	11
\$200K to \$299,999	0	0	6	1	25	0	0	248	53	9
\$300K to \$399,999	0	0	0	0	18	0	0	184	9	1
\$400K to \$499,999	0	0	1	0	3	0	0	86	0	0
\$500K to \$599,999	0	0	0	0	1	0	0	15	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	21	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	9	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	9	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	2	1	20	11	51	2	0	755	207	44
Avg Sold Price	\$82,750	\$57,000	\$191,620	\$133,066	\$282,803	\$105,000	\$0			
Prev Year - Avg Sold Price	\$201,963	\$0	\$233,666	\$192,933	\$300,519	\$205,800	\$0			
Avg Sold % Change	-59.03%	0.00%	-17.99%	-31.03%	-5.90%	-48.98%	0.00%			
Prev Year - # of Solds	3	0	19	12	39	2	0			

Active Detail