

**Sold Summary**

	Jun-2011	Jun-2010	% Change
Sold Dollar Volume	\$36,581,339	\$45,196,482	-19.06%
Avg Sold Price	\$242,261	\$269,027	-9.95%
Median Sold Price	\$236,000	\$255,000	-7.45%
Units Sold	151	168	-10.12%
Avg Days on Market	104	95	9.47%
Avg List Price for Solds	\$248,178	\$272,826	-9.03%
Avg SP to OLP Ratio	91.2%	94.5%	-3.50%
Ratio of Avg SP to Avg OLP	92.3%	94.5%	-2.30%
Attached Avg Sold Price	\$144,251	\$182,813	-21.09%
Detached Avg Sold Price	\$274,071	\$291,715	-6.05%
Attached Units Sold	37	35	5.71%
Detached Units Sold	114	133	-14.29%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Inventory**

	Jun-2011	Jun-2010	% Change
Active Listings	977	1,126	-13.23%
New Listings	241	304	-20.72%
New Under Contracts	106	110	-3.64%
New Contingents	82	33	148.48%
New Pending	188	143	31.47%
Total Pending	430	341	26.10%

**Financing (Sold)**

Assumption	0
Cash	12
Conventional	30
FHA	64
Other	11
Owner	0
VA	34

**Days on Market (Sold)**

0	3
1 to 10	17
11 to 20	18
21 to 30	15
31 to 60	24
61 to 90	15
91 to 120	13
121 to 180	15
181 to 360	27
361 to 720	3
721+	1

**Sold Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	2	0	0	0	0	0	0	3	0	2
\$50K to \$99,999	1	1	1	7	0	1	0	18	27	18
\$100K to \$149,999	0	0	4	8	1	0	1	46	42	6
\$150K to \$199,999	1	0	13	10	2	3	0	87	48	6
\$200K to \$299,999	0	1	15	3	32	1	1	272	33	3
\$300K to \$399,999	0	0	2	0	33	0	0	194	4	3
\$400K to \$499,999	0	0	0	0	1	0	0	92	0	0
\$500K to \$599,999	0	0	0	0	5	0	0	26	0	0
\$600K to \$799,999	0	0	0	0	1	0	0	30	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	10	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	5	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	2	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>4</b>	<b>2</b>	<b>35</b>	<b>28</b>	<b>75</b>	<b>5</b>	<b>2</b>	<b>785</b>	<b>154</b>	<b>38</b>
Avg Sold Price	\$70,475	\$131,526	\$201,622	\$141,473	\$318,738	\$149,200	\$183,500			
Prev Year - Avg Sold Price	\$195,630	\$192,167	\$229,290	\$182,927	\$325,881	\$165,000	\$185,000			
Avg Sold % Change	-63.98%	-31.56%	-12.07%	-22.66%	-2.19%	-9.58%	-0.81%			
Prev Year - # of Solds	3	3	43	28	87	2	2			

**Active Detail**