

Sold Summary

	May-2011	May-2010	% Change
Sold Dollar Volume	\$28,962,834	\$41,871,465	-30.83%
Avg Sold Price	\$219,415	\$265,009	-17.20%
Median Sold Price	\$217,495	\$248,945	-12.63%
Units Sold	132	158	-16.46%
Avg Days on Market	120	98	22.45%
Avg List Price for Solds	\$225,883	\$268,594	-15.90%
Avg SP to OLP Ratio	90.4%	95.3%	-5.10%
Ratio of Avg SP to Avg OLP	90.5%	95.3%	-5.04%
Attached Avg Sold Price	\$130,090	\$170,965	-23.91%
Detached Avg Sold Price	\$242,385	\$292,760	-17.21%
Attached Units Sold	27	36	-25.00%
Detached Units Sold	105	122	-13.93%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	May-2011	May-2010	% Change
Active Listings	970	1,066	-9.01%
New Listings	252	246	2.44%
New Under Contracts	108	96	12.50%
New Contingents	100	21	376.19%
New Pendings	208	117	77.78%
All Pendings	468	387	20.93%

Financing (Sold)

Assumption	0
Cash	24
Conventional	25
FHA	51
Other	6
Owner	0
VA	26

Days on Market (Sold)

0	2
1 to 10	11
11 to 20	14
21 to 30	11
31 to 60	20
61 to 90	14
91 to 120	9
121 to 180	25
181 to 360	21
361 to 720	4
721+	1

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	1	0	0	1	0	0	0	2	0	1
\$50K to \$99,999	0	1	7	5	1	0	1	17	25	16
\$100K to \$149,999	1	0	5	8	3	1	0	50	39	5
\$150K to \$199,999	0	1	12	4	9	1	0	92	49	13
\$200K to \$299,999	0	1	10	2	26	0	1	273	35	6
\$300K to \$399,999	2	0	5	0	19	0	0	191	5	4
\$400K to \$499,999	0	0	1	0	2	0	0	79	0	0
\$500K to \$599,999	0	0	0	0	1	0	0	18	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	32	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	11	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	6	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	4	3	40	20	61	2	2	772	153	45
Avg Sold Price	\$198,052	\$160,000	\$195,978	\$123,900	\$275,723	\$144,750	\$132,475			
Prev Year - Avg Sold Price	\$200,833	\$149,250	\$223,516	\$185,053	\$328,649	\$174,491	\$68,033			
Avg Sold % Change	-1.38%	7.20%	-12.32%	-33.05%	-16.10%	-17.04%	94.72%			
Prev Year - # of Solds	3	2	38	23	81	8	3			

Active Detail