

Sold Summary

	Nov 2011	Nov 2010	% Change
Sold Dollar Volume	\$26,504,263	\$28,979,701	-8.54%
Avg Sold Price	\$252,422	\$247,690	1.91%
Median Sold Price	\$231,000	\$250,000	-7.60%
Units Sold	105	117	-10.26%
Avg Days on Market	125	103	21.36%
Avg List Price for Solds	\$256,220	\$251,726	1.79%
Avg SP to OLP Ratio	92.9%	91.0%	2.18%
Ratio of Avg SP to Avg OLP	92.5%	90.9%	1.76%
Attached Avg Sold Price	\$149,456	\$167,456	-10.75%
Detached Avg Sold Price	\$270,932	\$267,321	1.35%
Attached Units Sold	16	23	-30.43%
Detached Units Sold	89	94	-5.32%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Nov 2011	Nov 2010	% Change
Active Listings	806	1,046	-22.94%
New Listings	169	185	-8.65%
New Under Contracts	66	99	-33.33%
New Contingents	65	33	96.97%
New Pendings	131	132	-0.76%
All Pendings	369	307	20.20%

Financing (Sold)

Assumption	0
Cash	11
Conventional	19
FHA	36
Other	5
Owner	0
VA	34

Days on Market (Sold)

0	3
1 to 10	7
11 to 20	7
21 to 30	12
31 to 60	18
61 to 90	18
91 to 120	9
121 to 180	7
181 to 360	16
361 to 720	7
721+	1

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	1	4	3	5
\$50K to \$99,999	0	0	1	1	1	0	0	14	17	14
\$100K to \$149,999	1	0	6	5	2	0	0	27	25	5
\$150K to \$199,999	0	2	5	4	5	0	0	88	34	3
\$200K to \$299,999	1	0	15	3	25	0	0	199	30	3
\$300K to \$399,999	0	0	2	0	14	0	0	201	3	3
\$400K to \$499,999	0	0	0	0	8	0	0	72	0	0
\$500K to \$599,999	0	0	0	0	2	0	0	20	0	0
\$600K to \$799,999	0	0	0	0	1	0	0	21	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	5	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	7	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	3	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	2	2	29	13	58	0	1	661	112	33
Avg Sold Price	\$185,000	\$160,000	\$208,390	\$156,254	\$305,167	\$0	\$40,000			
Prev Year - Avg Sold Price	\$240,067	\$0	\$197,613	\$158,589	\$301,245	\$219,950	\$185,667			
Avg Sold % Change	-22.94%	0.00%	5.45%	-1.47%	1.30%	0.00%	-78.46%			
Prev Year - # of Solds	3	0	29	18	62	2	3			

Active Detail