

Sold Summary

	Oct-2011	Oct-2010	% Change
Sold Dollar Volume	\$26,574,138	\$29,885,704	-11.08%
Avg Sold Price	\$227,129	\$237,188	-4.24%
Median Sold Price	\$210,000	\$228,475	-8.09%
Units Sold	117	126	-7.14%
Avg Days on Market	123	112	9.82%
Avg List Price for Solds	\$229,751	\$241,963	-5.05%
Avg SP to OLP Ratio	91.5%	88.8%	3.09%
Ratio of Avg SP to Avg OLP	91.6%	89.5%	2.37%
Attached Avg Sold Price	\$135,450	\$159,127	-14.88%
Detached Avg Sold Price	\$260,176	\$262,661	-0.95%
Attached Units Sold	31	31	0.00%
Detached Units Sold	86	95	-9.47%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Oct-2011	Oct-2010	% Change
Active Listings	796	1,074	-25.88%
New Listings	222	228	-2.63%
New Under Contracts	102	99	3.03%
New Contingents	67	31	116.13%
New Pending	169	130	30.00%
Total Pending	394	328	20.12%

Financing (Sold)

Assumption	0
Cash	17
Conventional	27
FHA	43
Other	6
Owner	0
VA	24

Days on Market (Sold)

0	4
1 to 10	2
11 to 20	18
21 to 30	11
31 to 60	20
61 to 90	11
91 to 120	10
121 to 180	16
181 to 360	18
361 to 720	6
721+	1

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	1	0	1	0	1	0	0	2	3	3
\$50K to \$99,999	0	0	4	5	1	0	1	12	20	14
\$100K to \$149,999	0	0	2	12	4	2	0	34	21	6
\$150K to \$199,999	0	0	4	7	7	3	0	86	34	4
\$200K to \$299,999	0	0	11	1	20	0	0	190	29	3
\$300K to \$399,999	1	0	3	0	17	0	0	199	3	3
\$400K to \$499,999	0	0	0	0	8	0	0	70	0	0
\$500K to \$599,999	0	0	0	0	1	0	0	22	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	23	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	6	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	6	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	3	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	2	0	25	25	59	5	1	653	110	33
Avg Sold Price	\$177,450	\$0	\$197,516	\$133,314	\$289,532	\$159,920	\$66,500			
Prev Year - Avg Sold Price	\$225,630	\$151,750	\$208,907	\$160,439	\$297,617	\$115,000	\$199,950			
Avg Sold % Change	-21.35%	0.00%	-5.45%	-16.91%	-2.72%	39.06%	-66.74%			
Prev Year - # of Solds	3	4	35	25	57	1	1			

Active Detail