

Sold Summary

	Sep-2011	Sep-2010	% Change
Sold Dollar Volume	\$30,782,710	\$35,486,376	-13.25%
Avg Sold Price	\$236,790	\$260,929	-9.25%
Median Sold Price	\$225,000	\$255,450	-11.92%
Units Sold	130	136	-4.41%
Avg Days on Market	107	119	-10.08%
Avg List Price for Solds	\$244,904	\$268,073	-8.64%
Avg SP to OLP Ratio	90.9%	90.9%	0.02%
Ratio of Avg SP to Avg OLP	91.3%	91.1%	0.13%
Attached Avg Sold Price	\$147,916	\$167,001	-11.43%
Detached Avg Sold Price	\$260,087	\$277,124	-6.15%
Attached Units Sold	27	20	35.00%
Detached Units Sold	103	116	-11.21%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Sep-2011	Sep-2010	% Change
Active Listings	838	1,146	-26.88%
New Listings	173	218	-20.64%
New Under Contracts	101	121	-16.53%
New Contingents	63	31	103.23%
New Pendings	164	152	7.89%
Total Pendings	384	333	15.32%

Financing (Sold)

Assumption	0
Cash	17
Conventional	21
FHA	47
Other	13
Owner	2
VA	30

Days on Market (Sold)

0	7
1 to 10	13
11 to 20	12
21 to 30	18
31 to 60	24
61 to 90	9
91 to 120	10
121 to 180	13
181 to 360	17
361 to 720	6
721+	1

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	1	0	0	0	0	0	0	3	1	3
\$50K to \$99,999	2	0	3	5	1	0	1	16	15	15
\$100K to \$149,999	1	0	5	6	5	0	0	34	28	6
\$150K to \$199,999	2	0	8	10	6	2	0	87	43	3
\$200K to \$299,999	0	0	11	3	28	0	0	218	25	3
\$300K to \$399,999	0	0	0	0	20	0	0	199	4	3
\$400K to \$499,999	0	0	1	0	5	0	0	72	0	0
\$500K to \$599,999	0	0	0	0	1	0	0	19	0	0
\$600K to \$799,999	0	0	0	0	3	0	0	26	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	6	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	6	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	3	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	6	0	28	24	69	2	1	689	116	33
Avg Sold Price	\$101,500	\$0	\$192,998	\$149,479	\$301,102	\$173,000	\$60,250			
Prev Year - Avg Sold Price	\$179,967	\$152,267	\$234,384	\$164,448	\$299,208	\$208,250	\$0			
Avg Sold % Change	-43.60%	0.00%	-17.66%	-9.10%	0.63%	-16.93%	0.00%			
Prev Year - # of Solds	3	3	34	15	79	2	0			

Active Detail