

### Sold Summary

	Jul-2011	Jul-2010	% Change
Sold Dollar Volume	\$23,724,404	\$22,490,954	5.48%
Avg Sold Price	\$272,694	\$295,934	-7.85%
Median Sold Price	\$262,300	\$281,500	-6.82%
Units Sold	87	76	14.47%
Avg Days on Market	113	133	-15.04%
Avg List Price for Solds	\$280,287	\$304,312	-7.89%
Avg SP to OLP Ratio	91.5%	91.1%	0.42%
Ratio of Avg SP to Avg OLP	93.1%	91.1%	2.22%
Attached Avg Sold Price	\$172,465	\$173,704	-0.71%
Detached Avg Sold Price	\$287,201	\$302,724	-5.13%
Attached Units Sold	11	4	175.00%
Detached Units Sold	76	72	5.56%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

### Inventory

	Jul-2011	Jul-2010	% Change
Active Listings	675	786	-14.12%
New Listings	137	164	-16.46%
New Under Contracts	53	60	-11.67%
New Contingents	34	20	70.00%
New Pendings	87	80	8.75%
All Pendings	194	187	3.74%

### Financing (Sold)

Assumption	0
Cash	7
Conventional	36
FHA	13
Other	9
Owner	1
VA	21

### Days on Market (Sold)

0	7
1 to 10	6
11 to 20	7
21 to 30	7
31 to 60	18
61 to 90	8
91 to 120	11
121 to 180	7
181 to 360	12
361 to 720	4
721+	0

### Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	1	0	0	0	0	0	0	4	0	0
\$50K to \$99,999	0	0	3	2	1	0	0	12	5	1
\$100K to \$149,999	2	0	1	3	0	0	0	30	7	8
\$150K to \$199,999	0	1	7	1	0	0	1	45	17	12
\$200K to \$299,999	1	0	17	0	14	0	2	187	22	3
\$300K to \$399,999	1	0	4	0	13	0	0	153	0	0
\$400K to \$499,999	0	1	2	0	4	0	0	75	0	0
\$500K to \$599,999	0	0	1	0	3	0	0	32	1	0
\$600K to \$799,999	0	0	1	0	0	0	0	31	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	13	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	12	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	5	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>5</b>	<b>2</b>	<b>36</b>	<b>6</b>	<b>35</b>	<b>0</b>	<b>3</b>	<b>599</b>	<b>52</b>	<b>24</b>
Avg Sold Price	\$172,480	\$306,400	\$261,228	\$114,567	\$330,305	\$0	\$198,972			
Prev Year - Avg Sold Price	\$72,633	\$130,000	\$235,178	\$197,500	\$362,582	\$0	\$169,817			
Avg Sold % Change	137.47%	135.69%	11.08%	-41.99%	-8.90%	0.00%	17.17%			
Prev Year - # of Solds	3	1	27	2	42	0	1			

### Active Detail