

Sold Summary

	Apr-2011	Apr-2010	% Change
Sold Dollar Volume	\$24,068,323	\$26,908,639	-10.56%
Avg Sold Price	\$283,157	\$286,262	-1.08%
Median Sold Price	\$245,000	\$260,750	-6.04%
Units Sold	85	94	-9.57%
Avg Days on Market	124	123	0.81%
Avg List Price for Solds	\$301,043	\$290,162	3.75%
Avg SP to OLP Ratio	90.4%	92.8%	-2.65%
Ratio of Avg SP to Avg OLP	85.1%	91.7%	-7.17%
Attached Avg Sold Price	\$180,217	\$191,748	-6.01%
Detached Avg Sold Price	\$298,459	\$301,431	-0.99%
Attached Units Sold	11	13	-15.38%
Detached Units Sold	74	81	-8.64%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Apr-2011	Apr-2010	% Change
Active Listings	665	738	-9.89%
New Listings	182	239	-23.85%
New Under Contracts	77	98	-21.43%
New Contingents	39	23	69.57%
New Pendings	116	121	-4.13%
Total Pendings	212	243	-12.76%

Financing (Sold)

Assumption	0
Cash	13
Conventional	33
FHA	12
Other	11
Owner	1
VA	15

Days on Market (Sold)

0	6
1 to 10	9
11 to 20	12
21 to 30	1
31 to 60	8
61 to 90	11
91 to 120	9
121 to 180	6
181 to 360	18
361 to 720	4
721+	1

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	2	1	0
\$50K to \$99,999	1	0	3	0	0	0	0	17	5	1
\$100K to \$149,999	2	0	3	1	1	0	1	19	18	10
\$150K to \$199,999	2	2	5	3	4	0	0	46	13	14
\$200K to \$299,999	0	0	10	3	13	1	0	166	20	1
\$300K to \$399,999	0	0	2	0	17	0	0	159	0	0
\$400K to \$499,999	0	0	0	0	5	0	0	79	0	0
\$500K to \$599,999	0	0	1	0	3	0	0	39	2	0
\$600K to \$799,999	0	0	0	0	1	0	0	22	0	1
\$800K to \$999,999	0	0	0	0	0	0	0	14	0	0
\$1M to \$2,499,999	0	0	0	0	1	0	0	11	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	5	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	5	2	24	7	45	1	1	579	59	27
Avg Sold Price	\$139,900	\$152,500	\$217,140	\$188,927	\$359,446	\$234,900	\$120,000			
Prev Year - Avg Sold Price	\$147,667	\$182,500	\$259,285	\$190,980	\$344,482	\$0	\$193,618			
Avg Sold % Change	-5.26%	-16.44%	-16.25%	-1.07%	4.34%	0.00%	-38.02%			
Prev Year - # of Solds	3	1	34	5	44	0	7			

Active Detail