

Sold Summary

	Aug-2011	Aug-2010	% Change
Sold Dollar Volume	\$26,649,946	\$26,992,733	-1.27%
Avg Sold Price	\$299,438	\$296,623	0.95%
Median Sold Price	\$279,000	\$279,000	0.00%
Units Sold	89	91	-2.20%
Avg Days on Market	125	108	15.74%
Avg List Price for Solds	\$311,910	\$305,268	2.18%
Avg SP to OLP Ratio	90.9%	92.9%	-2.09%
Ratio of Avg SP to Avg OLP	88.0%	92.7%	-5.09%
Attached Avg Sold Price	\$154,356	\$176,873	-12.73%
Detached Avg Sold Price	\$328,846	\$308,166	6.71%
Attached Units Sold	15	8	87.50%
Detached Units Sold	74	83	-10.84%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Aug-2011	Aug-2010	% Change
Active Listings	628	775	-18.97%
New Listings	111	155	-28.39%
New Under Contracts	68	67	1.49%
New Contingents	31	17	82.35%
New Pendings	99	84	17.86%
All Pendings	193	181	6.63%

Financing (Sold)

Assumption	0
Cash	7
Conventional	41
FHA	12
Other	8
Owner	1
VA	20

Days on Market (Sold)

0	11
1 to 10	6
11 to 20	5
21 to 30	4
31 to 60	15
61 to 90	8
91 to 120	10
121 to 180	12
181 to 360	10
361 to 720	7
721+	1

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	1	0	0	0	0	0	0	3	0	0
\$50K to \$99,999	0	0	1	0	0	0	0	13	5	1
\$100K to \$149,999	1	0	1	2	0	0	6	32	7	11
\$150K to \$199,999	1	0	5	4	0	0	0	45	16	11
\$200K to \$299,999	1	0	11	2	13	0	1	153	22	2
\$300K to \$399,999	2	0	3	0	18	0	0	150	1	0
\$400K to \$499,999	1	0	0	0	9	0	0	66	0	0
\$500K to \$599,999	0	0	0	0	1	0	0	36	1	0
\$600K to \$799,999	0	0	0	0	3	0	0	26	0	0
\$800K to \$999,999	0	0	0	0	2	0	0	12	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	10	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	5	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	7	0	21	8	46	0	7	551	52	25
Avg Sold Price	\$234,843	\$0	\$225,767	\$168,350	\$390,209	\$0	\$138,364			
Prev Year - Avg Sold Price	\$113,250	\$0	\$240,147	\$175,005	\$371,243	\$234,955	\$130,000			
Avg Sold % Change	107.37%	0.00%	-5.99%	-3.80%	5.11%	0.00%	6.43%			
Prev Year - # of Solds	2	0	36	6	45	1	1			

Active Detail