

Sold Summary

	Feb-2011	Feb-2010	% Change
Sold Dollar Volume	\$14,558,520	\$22,219,167	-34.48%
Avg Sold Price	\$231,088	\$292,357	-20.96%
Median Sold Price	\$225,000	\$287,500	-21.74%
Units Sold	63	76	-17.11%
Avg Days on Market	141	88	60.23%
Avg List Price for Solds	\$236,691	\$294,948	-19.75%
Avg Sold Price to List Price Ratio	91.4%	94.4%	-3.16%
Ratio of Avg Sold Price to Avg List Price	91.8%	95.6%	-3.99%
Attached Avg Sold Price	\$113,914	\$182,319	-37.52%
Detached Avg Sold Price	\$245,734	\$319,416	-23.07%
Attached Units Sold	7	15	-53.33%
Detached Units Sold	56	61	-8.20%

Inventory

	Feb-2011	Feb-2010	% Change
Active Listings	593	627	-5.42%
New Listings	137	99	38.38%
New Under Contracts	57	54	5.56%
New Contingents	34	13	161.54%
New Pendings	91	67	35.82%
Total Pendings	170	192	-11.46%

Financing (Sold)

Assumption	0
Cash	14
Conventional	17
FHA	13
Other	5
Owner	0
VA	14

Days on Market (Sold)

0	2
1 to 10	4
11 to 20	5
21 to 30	1
31 to 60	7
61 to 90	9
91 to 120	9
121 to 180	7
181 to 360	16
361 to 720	3
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	2	1	0	0	0	3	1	0
\$50K to \$99,999	2	0	5	2	0	0	0	7	5	1
\$100K to \$149,999	0	1	2	1	0	0	0	34	17	7
\$150K to \$199,999	1	0	5	2	4	0	0	47	16	3
\$200K to \$299,999	0	0	8	0	9	0	0	147	19	2
\$300K to \$399,999	1	0	0	0	9	0	0	146	1	0
\$400K to \$499,999	0	0	2	0	4	0	0	66	0	0
\$500K to \$599,999	0	0	1	0	1	0	0	27	1	0
\$600K to \$799,999	0	0	0	0	0	0	0	20	0	1
\$800K to \$999,999	0	0	0	0	0	0	0	11	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	7	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	4	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	4	1	25	6	27	0	0	519	60	14
Avg Sold Price	\$151,900	\$125,000	\$191,450	\$112,067	\$309,899	\$0	\$0			
Prev Year - Avg Sold Price	\$213,750	\$134,667	\$224,365	\$177,556	\$363,426	\$242,700	\$200,833			
Avg Sold % Change	-28.94%	-7.18%	-14.67%	-36.88%	-14.73%	0.00%	0.00%			
Prev Year - # of Solds	4	3	15	7	42	2	3			

Active Detail