

Sold Summary

	Jan-2011	Jan-2010	% Change
Sold Dollar Volume	\$17,460,013	\$13,713,858	27.32%
Avg Sold Price	\$264,546	\$285,705	-7.41%
Median Sold Price	\$242,500	\$272,000	-10.85%
Units Sold	66	48	37.50%
Avg Days on Market	166	82	102.44%
Avg List Price for Solds	\$271,014	\$287,849	-5.85%
Avg Sold Price to List Price Ratio	88.5%	95.3%	-7.10%
Ratio of Avg Sold Price to Avg List Price	89.0%	95.1%	-6.40%
Attached Avg Sold Price	\$164,000	\$222,699	-26.36%
Detached Avg Sold Price	\$278,414	\$296,463	-6.09%
Attached Units Sold	8	7	14.29%
Detached Units Sold	58	41	41.46%

Inventory

	Jan-2011	Jan-2010	% Change
Active Listings	631	695	-9.21%
New Listings	148	155	-4.52%
New Under Contracts	56	52	7.69%
New Contingents	21	18	16.67%
New Pendings	69	72	-4.17%
Total Pendings	152	188	-19.15%

Financing (Sold)

Assumption	0
Cash	7
Conventional	22
FHA	12
Other	7
Owner	0
VA	18

Days on Market (Sold)

0	2
1 to 10	2
11 to 20	3
21 to 30	6
31 to 60	7
61 to 90	13
91 to 120	8
121 to 180	12
181 to 360	9
361 to 720	3
721+	1

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	All	Detached	Attached/TH	All
< \$50,000	0	0	0	0	0	0	0	2	1	0
\$50K to \$99,999	2	0	3	0	0	0	0	16	7	0
\$100K to \$149,999	1	0	1	0	0	0	4	36	12	7
\$150K to \$199,999	1	1	4	1	4	0	0	38	22	6
\$200K to \$299,999	0	0	8	2	15	0	0	165	25	3
\$300K to \$399,999	0	0	0	0	8	0	0	150	2	0
\$400K to \$499,999	0	0	0	0	8	0	0	68	0	0
\$500K to \$599,999	0	0	1	0	1	0	0	26	1	0
\$600K to \$799,999	0	0	1	0	0	0	0	22	0	1
\$800K to \$999,999	0	0	0	0	0	0	0	11	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	6	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	4	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	4	1	18	3	36	0	4	544	70	17
Avg Sold Price	\$114,125	\$144,000	\$231,731	\$209,000	\$320,010	\$0	\$135,250			
Prev Year - Avg Sold Price	\$165,000	\$175,000	\$227,306	\$241,223	\$359,021	\$0	\$209,500			
Avg Sold % Change	-30.83%	-17.71%	1.95%	-13.36%	-10.87%	0.00%	-35.44%			
Prev Year - # of Solds	1	1	18	4	22	0	2			

Active Detail