

Sold Summary

	Jun-2011	Jun-2010	% Change
Sold Dollar Volume	\$26,209,359	\$33,986,253	-22.88%
Avg Sold Price	\$264,741	\$288,019	-8.08%
Median Sold Price	\$245,000	\$283,781	-13.67%
Units Sold	99	118	-16.10%
Avg Days on Market	102	108	-5.56%
Avg List Price for Solds	\$273,966	\$292,961	-6.48%
Avg SP to OLP Ratio	93.4%	94.3%	-1.03%
Ratio of Avg SP to Avg OLP	92.8%	92.0%	0.85%
Attached Avg Sold Price	\$176,244	\$195,906	-10.04%
Detached Avg Sold Price	\$279,317	\$304,600	-8.30%
Attached Units Sold	14	18	-22.22%
Detached Units Sold	85	100	-15.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jun-2011	Jun-2010	% Change
Active Listings	665	785	-15.29%
New Listings	139	197	-29.44%
New Under Contracts	67	74	-9.46%
New Contingents	36	19	89.47%
New Pending	103	93	10.75%
Total Pending	220	182	20.88%

Financing (Sold)

Assumption	0
Cash	4
Conventional	46
FHA	10
Other	13
Owner	0
VA	26

Days on Market (Sold)

0	13
1 to 10	11
11 to 20	8
21 to 30	7
31 to 60	15
61 to 90	15
91 to 120	5
121 to 180	10
181 to 360	10
361 to 720	3
721+	2

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	1	0	0	0	0	3	2	0
\$50K to \$99,999	0	1	3	1	0	0	0	12	6	1
\$100K to \$149,999	2	1	1	0	0	0	1	27	9	10
\$150K to \$199,999	2	0	12	2	1	0	2	42	18	13
\$200K to \$299,999	2	0	12	3	13	0	3	171	15	2
\$300K to \$399,999	1	0	4	0	21	0	0	158	0	0
\$400K to \$499,999	0	0	0	0	7	0	0	83	0	0
\$500K to \$599,999	0	0	0	0	2	0	0	33	1	1
\$600K to \$799,999	0	0	0	0	0	0	0	27	0	0
\$800K to \$999,999	0	0	0	0	1	0	0	13	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	13	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	5	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	7	2	33	6	45	0	6	587	51	27
Avg Sold Price	\$201,129	\$100,000	\$205,131	\$190,380	\$345,882	\$0	\$187,523			
Prev Year - Avg Sold Price	\$168,700	\$139,750	\$247,759	\$205,062	\$349,459	\$255,000	\$163,000			
Avg Sold % Change	19.22%	-28.44%	-17.21%	-7.16%	-1.02%	0.00%	15.04%			
Prev Year - # of Solds	4	2	37	13	59	1	2			

Active Detail