

### Sold Summary

	May-2011	May-2010	% Change
Sold Dollar Volume	\$24,057,868	\$36,710,366	-34.47%
Avg Sold Price	\$279,743	\$308,490	-9.32%
Median Sold Price	\$259,500	\$275,000	-5.64%
Units Sold	86	119	-27.73%
Avg Days on Market	90	85	5.88%
Avg List Price for Solds	\$285,510	\$312,813	-8.73%
Avg SP to OLP Ratio	93.8%	95.6%	-1.92%
Ratio of Avg SP to Avg OLP	94.1%	96.2%	-2.25%
Attached Avg Sold Price	\$172,259	\$179,638	-4.11%
Detached Avg Sold Price	\$293,885	\$328,506	-10.54%
Attached Units Sold	10	16	-37.50%
Detached Units Sold	76	103	-26.21%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

### Inventory

	May-2011	May-2010	% Change
Active Listings	684	766	-10.70%
New Listings	167	191	-12.57%
New Under Contracts	79	71	11.27%
New Contingents	51	19	168.42%
New Pendings	130	90	44.44%
All Pendings	234	215	8.84%

### Financing (Sold)

Assumption	0
Cash	8
Conventional	28
FHA	21
Other	7
Owner	0
VA	22

### Days on Market (Sold)

0	5
1 to 10	7
11 to 20	8
21 to 30	6
31 to 60	19
61 to 90	8
91 to 120	12
121 to 180	11
181 to 360	9
361 to 720	1
721+	0

### Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	3	1	0
\$50K to \$99,999	0	0	3	1	0	0	0	12	6	1
\$100K to \$149,999	0	0	5	1	0	0	2	22	13	12
\$150K to \$199,999	2	0	7	0	0	0	2	48	18	14
\$200K to \$299,999	1	0	9	1	12	0	3	179	18	2
\$300K to \$399,999	1	0	4	0	23	0	0	160	0	0
\$400K to \$499,999	0	0	0	0	6	0	0	83	0	0
\$500K to \$599,999	0	0	0	0	1	0	0	36	1	0
\$600K to \$799,999	0	0	1	0	0	0	0	23	0	1
\$800K to \$999,999	0	0	0	0	1	0	0	14	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	12	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	5	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>4</b>	<b>0</b>	<b>29</b>	<b>3</b>	<b>43</b>	<b>0</b>	<b>7</b>	<b>597</b>	<b>57</b>	<b>30</b>
Avg Sold Price	\$219,006	\$0	\$216,568	\$132,700	\$352,995	\$0	\$189,212			
Prev Year - Avg Sold Price	\$174,222	\$0	\$227,936	\$168,189	\$402,810	\$318,800	\$173,617			
Avg Sold % Change	25.71%	0.00%	-4.99%	-21.10%	-12.37%	0.00%	8.98%			
Prev Year - # of Solds	9	0	32	9	62	1	6			

### Active Detail