

Sold Summary

	Nov 2011	Nov 2010	% Change
Sold Dollar Volume	\$20,213,974	\$24,306,110	-16.84%
Avg Sold Price	\$288,771	\$296,416	-2.58%
Median Sold Price	\$271,450	\$277,412	-2.15%
Units Sold	70	82	-14.63%
Avg Days on Market	90	110	-18.18%
Avg List Price for Solds	\$296,857	\$302,450	-1.85%
Avg SP to OLP Ratio	94.0%	92.3%	1.81%
Ratio of Avg SP to Avg OLP	93.4%	93.3%	0.14%
Attached Avg Sold Price	\$200,863	\$209,602	-4.17%
Detached Avg Sold Price	\$300,114	\$309,866	-3.15%
Attached Units Sold	8	11	-27.27%
Detached Units Sold	62	71	-12.68%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Nov 2011	Nov 2010	% Change
Active Listings	624	649	-3.85%
New Listings	116	113	2.65%
New Under Contracts	52	57	-8.77%
New Contingents	17	22	-22.73%
New Pendings	69	79	-12.66%
All Pendings	160	163	-1.84%

Financing (Sold)

Assumption	0
Cash	4
Conventional	26
FHA	16
Other	6
Owner	0
VA	18

Days on Market (Sold)

0	9
1 to 10	9
11 to 20	5
21 to 30	0
31 to 60	8
61 to 90	13
91 to 120	6
121 to 180	9
181 to 360	10
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	3	1	0
\$50K to \$99,999	0	0	1	0	2	0	0	15	6	1
\$100K to \$149,999	0	0	0	3	0	0	0	36	10	14
\$150K to \$199,999	1	1	4	1	0	0	1	52	13	11
\$200K to \$299,999	0	0	13	1	12	0	0	152	19	2
\$300K to \$399,999	0	0	6	0	13	0	0	147	1	0
\$400K to \$499,999	0	0	1	0	4	0	1	63	0	0
\$500K to \$599,999	0	0	1	0	3	0	0	28	0	0
\$600K to \$799,999	0	0	0	0	1	0	0	30	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	6	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	10	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	4	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	1	1	26	5	35	0	2	546	50	28
Avg Sold Price	\$159,900	\$190,000	\$265,142	\$152,580	\$330,100	\$0	\$327,000			
Prev Year - Avg Sold Price	\$47,000	\$155,000	\$229,065	\$201,175	\$361,695	\$437,404	\$150,000			
Avg Sold % Change	240.21%	22.58%	15.75%	-24.16%	-8.74%	0.00%	118.00%			
Prev Year - # of Solds	2	2	23	7	46	1	1			

Active Detail