

**Sold Summary**

	Sep-2011	Sep-2010	% Change
Sold Dollar Volume	\$22,211,170	\$26,355,306	-15.72%
Avg Sold Price	\$274,212	\$296,127	-7.40%
Median Sold Price	\$254,500	\$275,000	-7.45%
Units Sold	81	89	-8.99%
Avg Days on Market	80	111	-27.93%
Avg List Price for Solds	\$278,186	\$305,027	-8.80%
Avg SP to OLP Ratio	93.7%	92.2%	1.62%
Ratio of Avg SP to Avg OLP	94.4%	92.5%	2.12%
Attached Avg Sold Price	\$198,528	\$154,538	28.47%
Detached Avg Sold Price	\$288,681	\$322,557	-10.50%
Attached Units Sold	13	14	-7.14%
Detached Units Sold	68	75	-9.33%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Inventory**

	Sep-2011	Sep-2010	% Change
Active Listings	635	726	-12.53%
New Listings	119	131	-9.16%
New Under Contracts	45	67	-32.84%
New Contingents	20	15	33.33%
New Pending	65	82	-20.73%
Total Pending	161	175	-8.00%

**Financing (Sold)**

Assumption	0
Cash	4
Conventional	41
FHA	9
Other	11
Owner	0
VA	16

**Days on Market (Sold)**

0	10
1 to 10	4
11 to 20	15
21 to 30	3
31 to 60	10
61 to 90	11
91 to 120	9
121 to 180	9
181 to 360	9
361 to 720	1
721+	0

**Sold Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	1	0	0	0	4	0	0
\$50K to \$99,999	1	0	2	1	0	0	0	16	4	0
\$100K to \$149,999	0	0	2	0	0	0	0	34	8	13
\$150K to \$199,999	1	0	8	1	1	0	2	46	19	13
\$200K to \$299,999	1	1	11	6	9	0	1	156	21	3
\$300K to \$399,999	1	0	3	0	17	0	0	136	2	0
\$400K to \$499,999	0	0	0	0	10	0	0	71	0	0
\$500K to \$599,999	0	0	1	0	0	0	0	33	1	0
\$600K to \$799,999	0	0	0	0	0	0	0	29	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	11	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	11	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	4	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>4</b>	<b>1</b>	<b>27</b>	<b>9</b>	<b>37</b>	<b>0</b>	<b>3</b>	<b>551</b>	<b>55</b>	<b>29</b>
Avg Sold Price	\$205,500	\$299,000	\$217,657	\$191,207	\$349,502	\$0	\$187,000			
Prev Year - Avg Sold Price	\$274,329	\$122,433	\$243,457	\$186,462	\$375,480	\$0	\$122,750			
Avg Sold % Change	-25.09%	144.22%	-10.60%	2.54%	-6.92%	0.00%	52.34%			
Prev Year - # of Solds	4	3	27	7	44	0	4			

**Active Detail**